



# TPI Silkway

(The MICE & Inbound div. of Silkway Travel & Cruise. A member of JTB Group)

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<b>Date / Time</b> : Sat, Oct 01, 2011 at 14:08 YVR	<input type="checkbox"/> Urgent	<input checked="" type="checkbox"/> 1st Edition	<input checked="" type="checkbox"/> Acceptance Required
<b>Company</b> :	( , )		
<b>Attention</b> : PRODUCT MANAGER	<b>Sender</b> : Henry Yau, TPI – Canada		
<b>Fax Number</b> : ( Memory )	<b>Reply To</b> : (604) 276-2262 (Fax) hyau@jtbi.com (Email) (604) 214-6302 (Direct Voice)		

**Re** : FIT CITY HIGHLIGHTS PACKAGES (NOV - MAR 2012)

Please note our proposal for FIT packages as below:

- **Quoted in CANADIAN DOLLARS**
- Minimum group size is 2 pax
- Will provide meet & greet at service
- Should your clients like to extend their stay, please refer commissionable rate at FIT extension (as attached)
- **Blackout dates (i.e. some dates not available) are applied due to citywide conventions and special events (e.g. Carnival Quebec)**

**CONFIDENTIAL DISCOUNT OFFERED FOR ALL PACKAGES. PLEASE INQUIRE TPI**

## AA

### **PROPOSED ITINERARY-VANCOUVER**

BU = Buffet; BX = Box; CH = Chinese; CS = Cash Budget; FR = French; ID = Indonesian; IN = Indian; MX = Japanese/Korean; TH = Thai; WS = Western; XX = Excluded; !! = Special (see Itinerary)		Bft	Lnh	Dnr
<b>DAY 1</b>	<b>ARRIVE VANCOUVER</b> Arrival YVR, straight airport transfer by limo	XX	XX	XX
<b>DAY 2</b>	<b>VANCOUVER</b> Admission Sit-in English speaking 4hr Vancouver City tour Sit-in English speaking 4hr Vancouver City tour	XX	XX	XX
<b>DAY 3</b>	<b>VANCOUVER</b> A day free at leisure	XX	XX	XX
<b>DAY 4</b>	<b>DEPART VANCOUVER</b> Departure transfer by limo	XX	XX	XX

## BB

### **PROPOSED ITINERARY-CALGARY**

BU = Buffet; BX = Box; CH = Chinese; CS = Cash Budget; FR = French; ID = Indonesian; IN = Indian; MX = Japanese/Korean; TH = Thai; WS = Western; XX = Excluded; !! = Special (see Itinerary)		Bft	Lnh	Dnr
<b>DAY 1</b>	<b>ARRIVE CALGARY</b> Arrival YYC, straight airport transfer by airporter	XX	XX	XX
<b>DAY 2</b>	<b>CALGARY</b> Admission Sit-in English speaking 3.5hr Calgary City tour Sit-in English speaking 3.5hr Calgary City tour	XX	XX	XX

FIT CITY HIGHLIGHTS PACKAGES (NOV - MAR 2012)

<b>DAY 3</b>	<b>CALGARY</b>	XX	XX	XX
	A day free at leisure			
<b>DAY 4</b>	<b>DEPART CALGARY</b>	XX	XX	XX
	Departure transfer by airporter			

**CC**

**PROPOSED ITINERARY-TORONTO**

<b>BU = Buffet; BX = Box; CH = Chinese; CS = Cash Budget; FR = French; ID = Indonesian; IN = Indian; MX = Japanese/Korean; TH = Thai; WS = Western; XX = Excluded; !! = Special (see Itinerary)</b>		Bft	Lnh	Dnr
<b>DAY 1</b>	<b>ARRIVE TORONTO</b>	XX	XX	XX
	Arrival YYZ, straight airport transfer by airporter			
<b>DAY 2</b>	<b>TORONTO</b>	XX	XX	XX
Admission	Sit-in English speaking 2hr Toronto City tour			
	Sit-in English speaking 2hr Toronto City tour			
<b>DAY 3</b>	<b>TORONTO</b>	XX	XX	XX
	A day free at leisure			
<b>DAY 4</b>	<b>DEPART TORONTO</b>	XX	XX	XX
	Departure transfer by airporter			

**DD**

**PROPOSED ITINERARY-OTTAWA**

<b>BU = Buffet; BX = Box; CH = Chinese; CS = Cash Budget; FR = French; ID = Indonesian; IN = Indian; MX = Japanese/Korean; TH = Thai; WS = Western; XX = Excluded; !! = Special (see Itinerary)</b>		Bft	Lnh	Dnr
<b>DAY 1</b>	<b>ARRIVE OTTAWA</b>	XX	XX	XX
	Arrival YOW, straight airport transfer by Sit-in Airporter			
<b>DAY 2</b>	<b>OTTAWA</b>	XX	XX	XX
	A day free at leisure (Sit-in tour is N/A in winter)			
<b>DAY 3</b>	<b>OTTAWA</b>	XX	XX	XX
	A day free at leisure			
<b>DAY 4</b>	<b>DEPART OTTAWA</b>	XX	XX	XX
	Departure transfer by Sit-in Airporter			

**EE**

**PROPOSED ITINERARY-MONTREAL**

<b>BU = Buffet; BX = Box; CH = Chinese; CS = Cash Budget; FR = French; ID = Indonesian; IN = Indian; MX = Japanese/Korean; TH = Thai; WS = Western; XX = Excluded; !! = Special (see Itinerary)</b>		Bft	Lnh	Dnr
<b>DAY 1</b>	<b>ARRIVE MONTREAL</b>	XX	XX	XX
	Arrival YUL, straight airport transfer by airporter			
<b>DAY 2</b>	<b>MONTREAL</b>	XX	XX	XX
Admission	Sit-in English speaking 3hr Greater Montreal Guided Tour			
	Sit-in English speaking 3hr Greater Montreal Guided Tour			
<b>DAY 3</b>	<b>MONTREAL</b>	XX	XX	XX
	A day free at leisure			
<b>DAY 4</b>	<b>DEPART MONTREAL</b>	XX	XX	XX
	Departure transfer by airporter			

FIT CITY HIGHLIGHTS PACKAGES (NOV - MAR 2012)

FF

**PROPOSED ITINERARY-QUEBEC CITY**

BU = Buffet; BX = Box; CH = Chinese; CS = Cash Budget; FR = French; ID = Indonesian; IN = Indian; MX = Japanese/Korean; TH = Thai; WS = Western; XX = Excluded; !! = Special (see Itinerary)		Bft	Lnh	Dnr
<b>DAY 1</b>	<b>ARRIVE QUEBEC CITY</b> Arrival YQB, straight airport transfer by taxi	XX	XX	XX
<b>DAY 2</b>	<b>QUEBEC CITY</b> Admission Sit-in English speaking 2hr Quebec City tour Sit-in English speaking 2hr Quebec City tour	XX	XX	XX
<b>DAY 3</b>	<b>QUEBEC CITY</b> A day free at leisure	XX	XX	XX
<b>DAY 4</b>	<b>DEPART QUEBEC CITY</b> Departure transfer by taxi	XX	XX	XX

**CONFIDENTIAL QUOTATION**

1. **QUOTED COMMISSIONABLE PER PERSON ("PAX") IN CANADIAN DOLLARS (NO FOC – FREE OF CHARGE)**
2. **MINIMUM GROUP SIZE IS 2 PAX**
3. THE FIRST 2 PAX IN TWB OR TRP WILL BE CHARGED AS ADULT IN ROOM
4. CHILD APPLIES TO THOSE UNDER 11 YEARS OF AGE
5. GST AT SHOWN IS THE NON-REFUNDABLE TAX THAT HAS BEEN INCLUDED IN QUOTATION BUT INDICATED FOR TAXATION PURPOSE ONLY

**QUOTED CAD**

**<<AA>> Vancouver City Highlights**

**>>>Popular Hotel<<<**

**Empire Landmark Hotel & Conference Centre**

Applicable periods	1 pax in SWB	2 pax sharing TWB	3 pax sharing TRP	child	
(Based on 1st day of service)	(1 adult occupies 1 room, minimum 2 people travelling)	(2 adults, or 1 adult 1 child, maximum 2 beds)	(3 adults with 2 beds)	(when sharing with 2 or 3 adults by utilizing existing bedding)	HSG/GST included
Nov 1, 2011-Mar 29, 2012	506	372	363	117	8.84

**>>>Upscale Hotel<<<**

**Hyatt Regency Vancouver**

Applicable periods	1 pax in SWB	2 pax sharing TWB	3 pax sharing TRP	child	
(Based on 1st day of service)	(1 adult occupies 1 room, minimum 2 people travelling)	(2 adults, or 1 adult 1 child, maximum 2 beds)	(3 adults with 2 beds)	(when sharing with 2 or 3 adults by utilizing existing bedding)	HSG/GST included
Nov 1, 2011-Mar 29, 2012	591	418	414	117	10.46

FIT CITY HIGHLIGHTS PACKAGES (NOV - MAR 2012)

**<<BB>> Calgary City Highlights**

**>>>Popular Hotel<<<**

**International Hotel of Calgary**

Applicable periods	1 pax in SWB	2 pax sharing TWB	3 pax sharing TRP	child	
(Based on 1st day of service)	(1 adult occupies 1 room, minimum 2 people travelling)	(2 adults, or 1 adult 1 child, maximum 2 beds)	(3 adults with 2 beds)	(when sharing with 2 or 3 adults by utilizing existing bedding)	HSG/GST included
Nov 1, 2011-Mar 29, 2012	680	432	396	158	6.16

**>>>Upscale Hotel<<<**

**Fairmont Palliser (Based on Fairmont room)**

Applicable periods	1 pax in SWB	2 pax sharing TWB	3 pax sharing TRP	child	
(Based on 1st day of service)	(1 adult occupies 1 room, minimum 2 people travelling)	(2 adults, or 1 adult 1 child, maximum 2 beds)	(3 adults with 2 beds)	(when sharing with 2 or 3 adults by utilizing existing bedding)	HSG/GST included
Nov 1, 2011-Mar 29, 2012	915	549	503	158	8.15

**<<CC>> Toronto City Highlights**

**>>>Popular Hotel<<<**

**Bond Place**

Applicable periods	1 pax in SWB	2 pax sharing TWB	3 pax sharing TRP	child	
(Based on 1st day of service)	(1 adult occupies 1 room, minimum 2 people travelling)	(2 adults, or 1 adult 1 child, maximum 2 beds)	(3 adults with 2 beds)	(when sharing with 2 or 3 adults by utilizing existing bedding)	HSG/GST included
Nov 1, 2011-Mar 29, 2012	550	392	377	218	13.61

**>>>Upscale Hotel<<<**

**Sheraton Centre Hotel & Towers**

Applicable periods	1 pax in SWB	2 pax sharing TWB	3 pax sharing TRP	child	
(Based on 1st day of service)	(1 adult occupies 1 room, minimum 2 people travelling)	(2 adults, or 1 adult 1 child, maximum 2 beds)	(3 adults with 2 beds)	(when sharing with 2 or 3 adults by utilizing existing bedding)	HSG/GST included
Nov 1, 2011-Mar 29, 2012	721	480	458	218	17.41

FIT CITY HIGHLIGHTS PACKAGES (NOV - MAR 2012)

**<<DD>> Ottawa City Highlights**

**>>>Popular Hotel<<<**

**Lord Elgin Hotel**

Applicable periods	1 pax in SWB	2 pax sharing TWB	3 pax sharing TRP	child	
(Based on 1st day of service)	(1 adult occupies 1 room, minimum 2 people travelling)	(2 adults, or 1 adult 1 child, maximum 2 beds)	(3 adults with 2 beds)	(when sharing with 2 or 3 adults by utilizing existing bedding)	HSG/GST included
Nov 1, 2011-Mar 29, 2012	575	355	328	126	11.53

**>>>Upscale Hotel<<<**

**Fairmont Chateau Laurier**

Applicable periods	1 pax in SWB	2 pax sharing TWB	3 pax sharing TRP	child	
(Based on 1st day of service)	(1 adult occupies 1 room, minimum 2 people travelling)	(2 adults, or 1 adult 1 child, maximum 2 beds)	(3 adults with 2 beds)	(when sharing with 2 or 3 adults by utilizing existing bedding)	HSG/GST included
Nov 1, 2011-Mar 29, 2012	986	566	517	126	20.53

**<<EE>> Montreal City Highlights**

**>>>Popular Hotel<<<**

**Holiday Inn Midtown**

Applicable periods	1 pax in SWB	2 pax sharing TWB	3 pax sharing TRP	child	
(Based on 1st day of service)	(1 adult occupies 1 room, minimum 2 people travelling)	(2 adults, or 1 adult 1 child, maximum 2 beds)	(3 adults with 2 beds)	(when sharing with 2 or 3 adults by utilizing existing bedding)	HSG/GST included
Nov 1, 2011-Mar 29, 2012	609	404	382	163	5.28

**>>>Upscale Hotel<<<**

**Fairmont the Queen Elizabeth**

Applicable periods	1 pax in SWB	2 pax sharing TWB	3 pax sharing TRP	child	
(Based on 1st day of service)	(1 adult occupies 1 room, minimum 2 people travelling)	(2 adults, or 1 adult 1 child, maximum 2 beds)	(3 adults with 2 beds)	(when sharing with 2 or 3 adults by utilizing existing bedding)	HSG/GST included
Nov 1, 2011-Mar 29, 2012	868	534	487	163	7.39

FIT CITY HIGHLIGHTS PACKAGES (NOV - MAR 2012)

<<FF>> **Quebec City Highlights**

>>> **Popular Hotel** <<<  
**Clarendon Hotel**

Applicable periods	1 pax in SWB	2 pax sharing TWB	3 pax sharing TRP	child	
(Based on 1st day of service)	(1 adult occupies 1 room, minimum 2 people travelling)	(2 adults, or 1 adult 1 child, maximum 2 beds)	(3 adults with 2 beds)	(when sharing with 2 or 3 adults by utilizing existing bedding)	HSG/GST included
Nov 1, 2011-Mar 29, 2012	643	427	403	149	6.87

**Blackout Jan 28, 29, Feb 4, 5, 11, 12, 2012**

>>> **Upscale Hotel** <<<

**Loews Le Concorde**

Applicable periods	1 pax in SWB	2 pax sharing TWB	3 pax sharing TRP	child	
(Based on 1st day of service)	(1 adult occupies 1 room, minimum 2 people travelling)	(2 adults, or 1 adult 1 child, maximum 2 beds)	(3 adults with 2 beds)	(when sharing with 2 or 3 adults by utilizing existing bedding)	HSG/GST included
Nov 1, 2011-Mar 29, 2012	674	442	415	149	7.14

**Blackout Feb 3, 4, 2012**

**INCLUSION**

1. Meet & greet service upon arrival
2. Meals and admission, if any, as mentioned in itinerary
3. Ground transportation by taxi or airporter (as specified) ("BUS") based on the hours as specified in itinerary and bus based on sufficient seater for applicable group size (surcharge may apply for specific equipment requested)
4. All applicable taxes for services indicated

**EXCLUSION**

1. Guide fee and tipping to local guide
2. Tipping to car/bus/shuttle/airporter driver
3. Bag handling at airport ( **C\$2.00** per bag each movement)
4. Extra bus hour at **C\$90** per hour
5. Bag handling at lodging accommodation (**C\$6** per bag round trip per lodging property)
6. All air tickets and associated taxes
7. All personal expense (eg. Insurance, telephone charges, etc.)

**TERMS & CONDITIONS**

1. TPI Silkway may amend the itinerary to a reasonable extent due to unforeseen reasons.
2. Quotation is subject to change without notice unless reservations are confirmed.
3. Deposit amount, if required, will be advised upon hotel confirmation or at a later stage.
4. **Minimum of 6-day advance notice prior to first day of service is required for total cancellation without penalty.**
5. Shrinkage of group size and cancellation of tour and/or service item advised afterwards may be subject to cancellation penalty. Maximum penalty will be that of original given group size.
6. Balance of full payment, by telegraphic transfer, bank draft, cash or traveler's cheque is required no later than the first day of service unless credit has otherwise been pre-approved in writing.

FIT CITY HIGHLIGHTS PACKAGES (NOV - MAR 2012)

7. Overdue amounts are subject to an interest charge of 24% per annum. Should collection be necessary to effect full payment, overdue amounts are also subject to actual legal fees, disbursements, any applicable taxes and any possible costs (including traveling costs) that we incur.
8. TPI, its employees, servants, agents and officers shall not be responsible for any loss, damage or inconvenience arising out of the services or the performance of the services for which TPI has contracted with you, including negligence, in the performance of those services.
9. By booking with TPI, you duly accept all the terms and conditions as outlined above.